

Description/Profile

“The most comprehensive solution for European B2B marketing information”

As one of the leading sources of Pan-European B2B data, the ECP file is growing year-on-year. The Pan-European database of 26 million businesses and around 22 million decision makers is continuously being updated and constantly growing.

There is a huge wealth of additional business information also available which can be used to utilise and help aid your postal and telemarketing campaigns.

This database can also be utilised for European B2B customer data matching/cleansing/enhancement – please enquire for costs and further information on this service.

Countries available:

Spain, Italy, Germany, Estonia, Finland, France, Greece, Ireland, Netherlands, Norway, Sweden, Denmark, Belgium, UK, Switzerland, Austria.

This database predominantly offers postal and telephone information, however it does also offer generic emails across all countries with Sweden the only country where personal/named e-mails are available.



RATES

Single use pricing

Mailing address	€200/000
Contact name	€130/000
Telephone Number	€50/000
Generic Email	€100/000
Personal Email (Sweden)	€450/000

Delivery/set up fee €200 flat

Additional data available (all €50/000)

NACE code	Employee Size
Fax number	Turnover
Import/Export	Legal form
National ID number	Total Equity
Date of registration	Website
VAT-number	

12 Month Lease – Please enquire for costs
Volume discounts available – please enquire for costs

To see the full ECP Pricelist, please enquire

Terms & Conditions

Minimum order: 5,000 records
E-mails released: No
Delivery: 2/3 working days after approval

UK customers will be charged in GBP (£)
The rate will be converted at point of order

For counts, or more information contact

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DATABASE SPECIFICATION

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COUNTRY	FRANCE	GERMANY	RUSSIA	POLAND	ITALY	UK	SPAIN	BELGIUM	NETHERLANDS	SWEDEN	SWITZERLAND
TOTAL NUMBERS											
Total number of sites	7 209 076	5 205 927	4 730 645	3 252 941	2 793 046	2 776 458	2 560 524	1 707 097	1 586 152	1 187 137	688 966
Total number of executives	3 534 611	4 719 593	4 561 245	2 930 010	2 126 574	3 471 555	1 500 612	703 168	1 130 856	990 959	1 324 757
SELECTION CRITERIA											
Industry - NACE code	7 209 063	5 116 595	4 575 292	3 142 407	1 724 668	2 469 272	2 545 264	1 417 794	1 557 407	1 180 535	679 246
SIZE OF COMPANY											
Sites with turnover	314 153	2 063 840	514 535	186 346	834 575	2 532 131	1 080 215	92 903	114 290	393 942	352 613
Sites with number of employees company	6 840 855	2 716 325	704 208	2 926 929	2 793 046	2 717 211	0	278 142	1 556 254	1 178 303	488 563
EXECUTIVE FUNCTIONS											
CEO (Managing Director, General Manager, Owner)	3 496 104	1 830 367	4 561 245	1 824 792	2 126 574	1 307 358	1 297 163	470 969	1 089 130	690 201	566 575
Area Manager	7 414	1 004	0	0	0	0	0	0	0	0	0
Education Manager	371	404	0	46	0	2 606	0	2 908	0	28 390	0
Financial Manager	14 159	48 818	0	1 084	0	11 585	153 966	22 249	25 571	65 447	196 930
Human Resource Manager	7 864	1 316	0	19	0	1 339	36 225	25 125	21 299	45 948	2 052
IT Manager	5 476	19 435	0	4	0	2 009	17 121	12 156	19 134	45 850	188 696
IT Decision Maker	0	39 707	0	0	0	15 570	0	0	0	0	0
Member of Board	0	488 628	0	324 945	0	9 916	0	29 447	0	99 769	552 920
Marketing Manager	5 985	50 330	0	275	0	8 526	29 203	15 148	20 134	42 277	191 672
Public officials	0	129	0	0	0	6 314	0	0	0	9 885	0
Purchase Manager	4 086	70 766	0	10	0	300	17 105	16 720	23 705	42 037	181 648
Sales Manager	10 681	66 305	0	890	0	18 564	55 133	437 806	23 381	32 907	180 618
Production Manager	2 196	9 978	0	84	0	4 264	10 285	446 899	0	13 928	0
Operation Manager	0	18 052	0	126	0	14 454	746	1 261	0	52 319	1 819
Senior Decision Maker	0	582 358	0	83 851	0	1 725 840	0	444 524	0	51 498	52 819
Chairman of the Board	0	1 109	0	231 516	0	0	0	81 925	0	0	151 206
Owner/Partner	0	476 088	0	343 817	0	0	0	0	0	0	34 912
Other Management	0	2 029 333	0	34	0	341 370	0	1 837	0	0	35 951
Authorised Signatory	0	2	0	0	0	0	0	0	0	0	1 203 249
Administration Manager	0	57	0	132	0	0	0	448 222	0	0	0
Administration	0	4 021	0	9 793	0	1 515	0	0	0	0	983
Security Manager	0	356	0	0	0	0	0	0	0	3 975	0
Project Manager	0	3 783	0	0	0	1 040	0	2 192	0	5 253	0
Quality Manager	0	5 014	0	0	0	0	0	2 278	0	8 524	0
Secretary	0	2 596	0	5 728	0	0	0	3 805	0	13 021	9 748
Legal advisor	0	67 849	0	94 589	0	46	0	686	0	0	74
Financial Decision Maker	0	41 688	0	12 047	0	12 501	0	14 606	0	0	10 565
Accountant	0	15 134	0	542	0	310	0	0	0	3 801	1 363
Other Decision Maker	0	152 924	0	3 232	0	1 695	0	9 204	0	0	66 361
Purchase Decision Maker	0	0	0	0	0	7 510	0	0	0	0	0
Fleet Manager	0	18 656	0	0	0	72	0	5 075	0	0	0
Human Resource Decision Maker	0	96 645	0	0	0	5 957	0	0	0	0	0
Education Decision Maker	0	51 345	0	389	0	0	0	0	0	0	0
Technical Decision Maker	0	0	0	0	0	0	0	0	0	0	0
COMPANY TYPE											
Sites with legal form	7 209 076	4 622 604	4 730 645	3 159 391	2 762 850	1 632 390	1 949 048	1 501 358	1 522 874	1 187 137	687 386
Export and/or Import	0	167 349	0	7 223	1 659	11 950	94 849	0	104 152	21 500	41 559
Sites with phone number	2 712 975	3 856 120	2 896 468	738 088	0	1 176 913	1 446 591	658 247	1 038 211	870 893	434 777
Date of Registration	7 302 967	4 050 735	4 730 645	3 154 306	1 400 982	2 285 193	1 714 343	1 432 689	1 551 344	1 187 968	580 347
Sites with fax	664 390	2 313 077	314 983	362 578	0	81 460	0	263 838	387 194	96 655	261 288
Sites with E-mail	0	1 543 159	47 628	582 324	0	50 757	0	342 384	10	98 818	157 140
Sites with URL	0	1 717 653	496 116	507 118	0	0	444 480	245 562	583 940	93 274	132 974

Intermedia Global Ltd, VAT Reg. No. 817 4168 23 Company registration No. 4821034











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DATABASE SPECIFICATION

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COUNTRY											GRAND TOTAL
TOTAL NUMBERS											
Total number of sites	622 967	621 190	617 622	530 601	213 182	137 541	135 920	74 154	2 722 431	739 507	40 113 084
Total number of executives	1 244 110	672 083	654 833	461 494	175 900	129 028	105 471	67 773	794 440	348 221	31 647 293
SELECTION CRITERIA											
Industry - NACE code	594 238	571 257	534 742	529 361	179 854	105 068	117 896	68 771	2 646 291	731 797	37 696 818
SIZE OF COMPANY											
Sites with turnover	234 854	33 271	372 803	422 282	90 200	38 050	115 231	57 830	268 321	207 373	10 319 758
Sites with number of employees company	581 968	376 410	422 465	492 807	52 266	84 807	80 729	0	1 869 249	513 176	26 673 713
EXECUTIVE FUNCTIONS											
CEO (Managing Director, General Manager, Owner)	477 508	422 813	479 691	426 104	175 900	129 028	105 471	67 773	519 323	289 437	22 353 526
Area Manager	0	0	0	0	0	0	0	0	0	0	8 418
Education Manager	0	3	0	0	0	0	0	0	0	0	34 728
Financial Manager	0	23 036	14 567	9 487	0	0	0	0	2 465	468	589 832
Human Resource Manager	0	23 955	360	5 840	0	0	0	0	411	59	171 812
IT Manager	0	22 718	2 386	5 633	0	0	0	0	0	0	340 618
IT Decision Maker	0	0	0	0	0	0	0	0	0	0	55 277
Member of Board	577 018	193 254	30 455	0	0	0	0	0	114 510	38 119	2 458 981
Marketing Manager	0	22 559	1 180	7 385	0	0	0	0	455	78	395 207
Public officials	0	0	394	0	0	0	0	0	6 318	2 920	25 960
Purchase Manager	0	24 707	13 602	6 081	0	0	0	0	0	0	400 767
Sales Manager	0	23 856	13 779	8 262	0	0	0	0	3 578	717	876 477
Production Manager	0	5 146	61	9 887	0	0	0	0	1 144	190	504 062
Operation Manager	0	0	227	0	0	0	0	0	4 354	2 581	95 939
Senior Decision Maker	5 593	82 103	4 367	0	0	0	0	0	24 392	4 589	3 061 934
Chairman of the Board	277 938	0	7 813	0	0	0	0	0	25 553	7 978	785 038
Owner/Partner	74 299	0	78 146	0	0	0	0	0	11 327	1 859	1 020 448
Other Management	0	0	2	0	0	0	0	0	31	3	2 408 561
Authorised Signatory	0	0	40 426	0	0	0	0	0	0	0	1 243 677
Administration Manager	0	0	0	0	0	0	0	0	0	0	448 411
Administration	0	0	0	0	0	0	0	0	0	0	16 312
Security Manager	0	0	0	0	0	0	0	0	0	0	4 331
Project Manager	0	0	0	0	0	0	0	0	0	0	12 268
Quality Manager	0	0	0	0	0	0	0	0	8	1	15 825
Secretary	0	0	464	0	0	0	0	0	9	3	35 374
Legal advisor	0	0	6 155	0	0	0	0	0	14 299	1 536	185 234
Financial Decision Maker	0	0	631	0	0	0	0	0	46	5	92 089
Accountant	3 304	0	2	0	0	0	0	0	0	0	24 456
Other Decision Maker	138 906	0	2 756	0	0	0	0	0	75 195	171	450 444
Purchase Decision Maker	0	0	0	0	0	0	0	0	0	0	7 510
Fleet Manager	0	0	0	0	0	0	0	0	0	0	23 803
Human Resource Decision Maker	0	0	0	0	0	0	0	0	0	0	102 602
Education Decision Maker	0	0	0	0	0	0	0	0	0	0	51 734
Technical Decision Maker	0	0	0	0	0	0	0	0	1 026	164	1190
COMPANY TYPE											
Sites with legal form	622 855	617 504	577 397	494 110	213 182	135 546	135 920	73 159	2 468 774	739 507	37 042 713
Export and/or Import	0	3 994	49 125	24 031	0	0	0	25 953	0	0	553 344
Sites with phone number	580 208	503 200	235 957	301 492	120 871	111 501	57 879	68 117	295 243	89 841	18 193 592
Date of Registration	628 086	620 243	552 933	517 046	213 182	137 500	135 920	55 251	2 722 431	739 507	35 713 618
Sites with fax	95 324	126 335	169 968	3 208	13 339	44 073	14 718	61 825	101 251	30 786	5 406 290
Sites with E-mail	212 692	324 392	140 792	202 558	104 662	84 237	25 990	49 471	429 298	110 532	4 506 844
Sites with URL	141 375	171 340	159 555	176 398	17 209	28 937	14 454	32 595	273 274	82 532	5 318 786

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